



## TOURISM ESTIMATED SPEND INSIGHTS

DOMO

# Visitor Intelligence Platform

KOOTENAY ROCKIES 2018/2019



# PURPOSE & CONTENTS

- The Visitor Intelligence Platform (VIP) from from Domo Inc. provides estimated spend on tourism in Canada from International, US States, and Domestic travellers. The ability to track and estimate spend on a Domestic and International level is important to gauge the tourism recovery process. The total international spend on tourism in Canada is published by [Statistics Canada](#) and then modelled to provide more details at a lower geographic level by Destination Canada, using credit and debit card data.

## CONTENTS OF THE REPORT

1. Estimated Domestic Spend in BC and the Kootenay Rockies (pages 6-11)
2. Estimated United States Spend in BC and the Kootenay Rockies (pages 12-17)
3. Estimated International spend (pages 18-24)
4. Estimated Total Spend and Top Markets Summary (pages 25-29)

Visitor spend data for each source market is outlined by the following:

- Month for 12 months of 2018 and 2019 and YOY percent changes
- Category (Accommodation, retail, etc.)
- Top Source Markets (Cdn provinces, top Cdn tourism regions, US states, Int'l countries)
- Destination Sub-region (i.e Central Kootenay, East Kootenay, Columbia-Shuswap).



# METHODOLOGY - MODELLED CANADIAN DOMESTIC SPEND

- Domestic spend is modelled from two main data sources:
  - **Statistics Canada National Travel Survey (NTS)**: provides domestic spend on tourism - displays Canada level spend in 6 spending categories in provinces and north.
  - **Domestic credit and debit cards**: provides domestic tourism spend in 89 regions across Canada.
- Domestic credit and debit card data provides monthly spend in 19 spend categories in 89 regions in Canada.
- Since NTS uses 6 spend categories, the credit and debit card data is aggregated to 6 categories and NTS data is used as a benchmark to divide the total Canadian spend into 89 regions across Canada.
- **Result**: the credit/debit card data proportionate spend is first used to calculate the spend in territories, the result is further divided into 89 destination regions across Canada followed by distributing quarterly spend to monthly spend and eventually into 89 origin regions across Canada.



# METHODOLOGY - MODELLED US STATES SPEND (MUS)

- US States spend is modelled from two main data sources:
  - **Destination Canada Modelled Estimated Spend (MES) data:** provides monthly estimated spend from the United States in the provinces and territories in Canada as a benchmark.
  - **US States credit and debit card data:** provides monthly spend, across the six spend categories, from the states or aggregated states in 10 provinces as well as the North (Yukon, North West Territories, and Nunavut) in Canada. It is used as the main source of information to divide the total US spend into state level.
- US States credit and debit card data and MES data provides lower level geographic information about the origin of US spend, and are used to distribute the MES US Spend into 51 states based on credit and debit card spend distribution from the US States.
- **Result:** for every record, combination of month, spend category, and destination province in the MES US data, its spend value is distributed proportionally among the 51 US States.



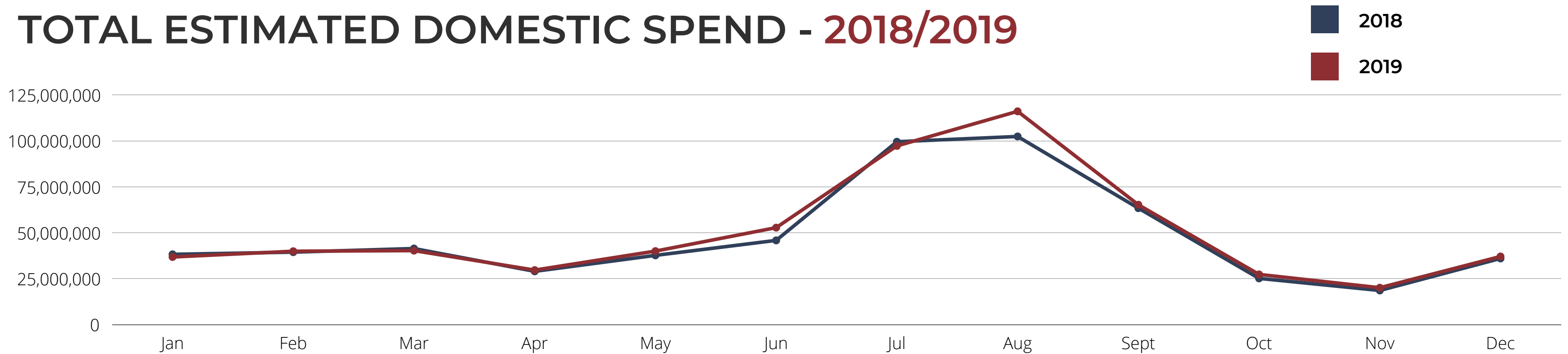
# METHODOLOGY - MODELLED INTERNATIONAL SPEND (MES)

- International spend is modelled from three main data sources:
  - **Statistics Canada Visitor Travel Survey (VTS):** provides tourism spend, including cash and cards across six spend categories in Canada from 10 countries and the rest of the world. The data shows the international spend in 22 pre-defined regions in Canada at a quarterly basis.
  - **International credit and debit cards:** provides international spend in Canada at forward sortation area (FSA) level.
  - **Statistics Canada:** mapping of 22 Statcan regions to FSA in Canada.
- Destination Canada uses the mapping between the 22 regions and FSA from Statistics Canada as well as the credit and debit card data to estimate international spend at FSA level.
- Then, the quarterly estimated spend at FSA level is modelled further down into monthly granularity, and finally the monthly spend at FSA level is grouped up to DC partner level.
- **Result:** the estimated monthly spend (across six spend categories and from 10 countries plus the rest of the world) at DC partner level is called Modelled Estimated Spend (MES) data.



**DOMESTIC  
ESTIMATED SPEND  
IN KOOTENAY  
ROCKIES**

# TOTAL ESTIMATED DOMESTIC SPEND - 2018/2019



## Key Findings:

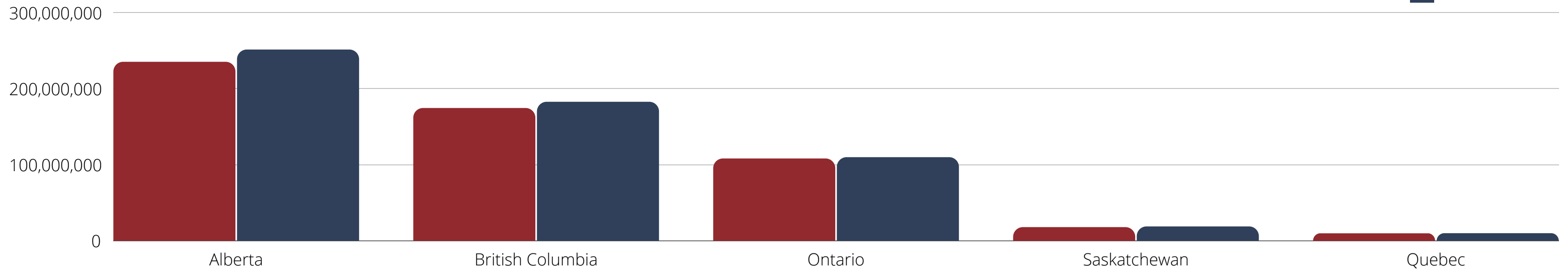
- Estimated Domestic Spend was **highest** in the Kootenay Rockies in August 2018 (\$102,418,000) and August 2019 (\$116,104,500).
- Estimated Domestic Spend was **lowest** in the Kootenay Rockies in November 2018 (\$18,569,000) and November 2019 (\$20,066,200).
- Total Estimated Domestic Spend in the Kootenay Rockies in 2018 was **\$577 million**.
- Total Estimated Domestic Spend in the Kootenay Rockies in 2019 was **\$603 million**.

## Notes:

- The Kootenay Rockies is defined as the grouping of the following regions:
  - Central Kootenay
  - Columbia-Shuswap
  - East Kootenay
- All counts have been rounded to the nearest 100.
- Source: Destination Canada

# TOP PROVINCE DOMESTIC ESTIMATED SPEND - 2018/2019

2018  
2019



## Key Findings:

- The Top Estimated Spend by Province in the Kootenay Rockies in 2018 was:
  - Alberta (\$234,716,400)
  - British Columbia (\$174,017,900)
  - Ontario (\$107,698,900)
  - Saskatchewan (\$17,521,500)
  - Quebec (\$9,361,300)
- The Top Estimated Spend by Province in the Kootenay Rockies in 2019 was:
  - Alberta (\$250,799,200) - 6.9% change increase from 2018
  - British Columbia (\$182,167,400) - 4.7% change increase from 2018
  - Ontario (\$109,397,000) - 1.6% change increase from 2018
  - Saskatchewan (\$18,422,000) - 5.1% change increase from 2018
  - Quebec (\$9,538,300) - 1.9% change increase from 2018

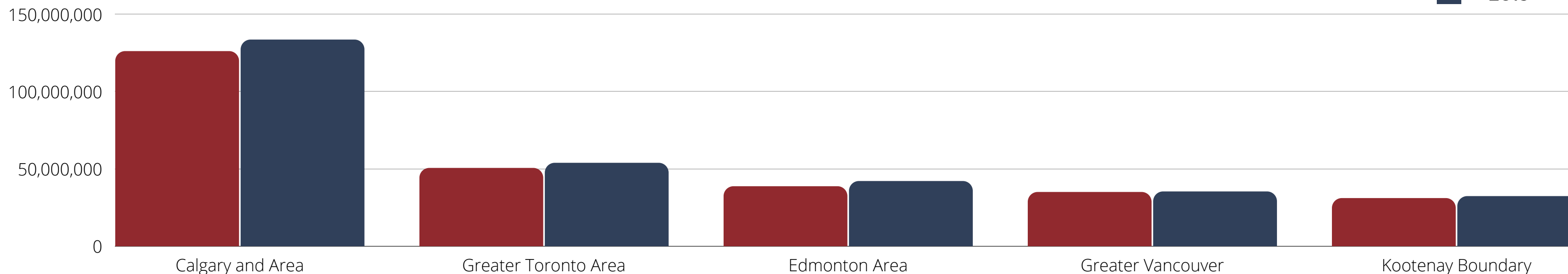
## Notes:

- The Kootenay Rockies is defined as the grouping of the following regions:
  - Central Kootenay
  - Columbia-Shuswap
  - East Kootenay
- All counts have been rounded to the nearest 100.
- Source: Destination Canada



# TOP TOURISM REGION DOMESTIC ESTIMATED SPEND - 2018/2019

2018  
2019



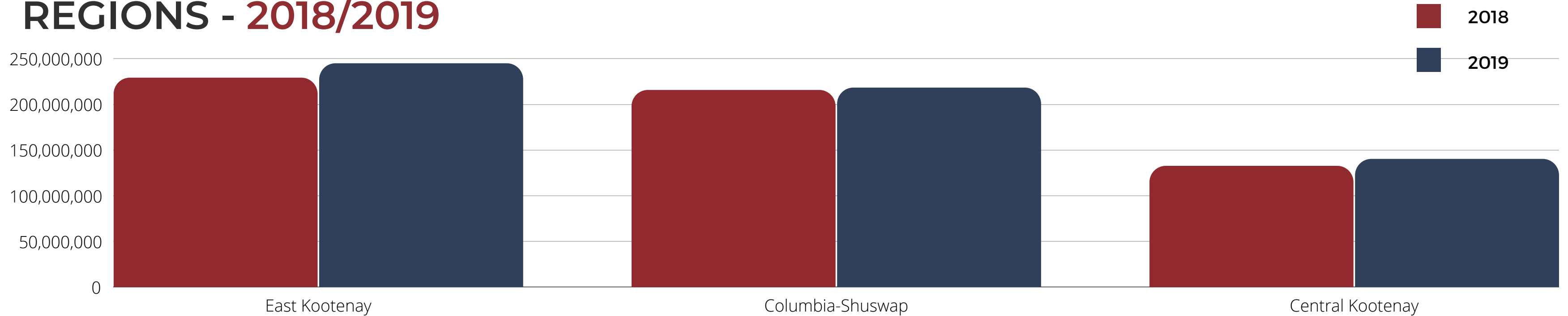
## Key Findings:

- The Top Estimated Spend by Tourism Region in the Kootenay Rockies in 2018 was:
  - Calgary and Area (\$125,824,300)
  - Greater Toronto Area (\$50,368,300)
  - Edmonton Area (\$38,548,700)
  - Greater Vancouver (\$34,818,900)
  - Kootenay Boundary (\$30,886,300)
- The Top Estimated Spend by Tourism Region in the Kootenay Rockies in 2019 was:
  - Calgary and Area (\$133,258,000) - 5.9% change increase from 2018
  - Greater Toronto Area (\$53,657,600) - 6.5% change increase from 2018
  - Edmonton Area (\$41,885,900) - 8.7% change increase from 2018
  - Greater Vancouver (\$35,156,100) - 1% change increase from 2018
  - Kootenay Boundary (\$32,150,200) - 4% change increase from 2018

## Notes:

- The Kootenay Rockies is defined as the grouping of the following regions:
  - Central Kootenay
  - Columbia-Shuswap
  - East Kootenay
- All counts have been rounded to the nearest 100.
- Source: Destination Canada

# DOMESTIC ESTIMATED SPEND IN KOOTENAY ROCKIES TOURISM REGIONS - 2018/2019



## Key Findings:

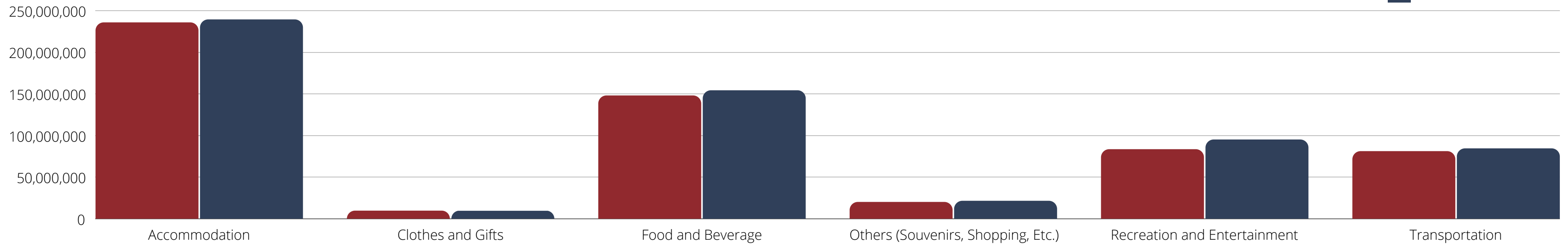
- The Domestic Estimated Spend by Tourism Region in the Kootenay Rockies in 2018 was:
  - East Kootenay (\$228,878,600)
  - Columbia-Shuswap (\$215,410,200)
  - Central Kootenay (\$132,377,700)
- The Domestic Estimated Spend by Tourism Region in the Kootenay Rockies in 2019 was:
  - East Kootenay (\$244,605,400) - 6.9% change increase from 2018
  - Columbia-Shuswap (\$217,991,300) - 1.2% change increase from 2018
  - Central Kootenay (\$139,940,700) - 5.7% change increase from 2018

## Notes:

- The Kootenay Rockies is defined as the grouping of the following regions:
  - Central Kootenay
  - Columbia-Shuswap
  - East Kootenay
- All counts have been rounded to the nearest 100.
- Source: Destination Canada

# DOMESTIC ESTIMATED SPEND CATEGORIES - 2018/2019

■ 2018  
■ 2019



## Key Findings:

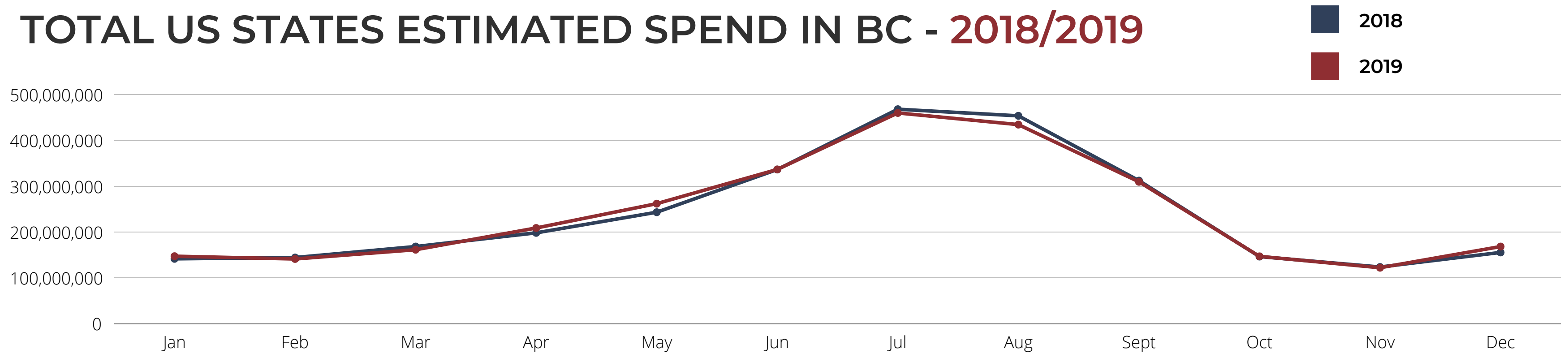
- The Domestic Estimated Spend in each Spend Category in the Kootenay Rockies in 2018 was:
  - Accommodation (\$235,644,500)
  - Clothes and Gifts (\$9,296,700)
  - Food and Beverage (\$147,822,500)
  - Others (Souvenirs, Shopping, Etc.) (\$19,800,400)
  - Recreation and Entertainment (\$83,237,900)
  - Transportation (\$80,864,400)
- The Domestic Estimated Spend in each Spend Category in the Kootenay Rockies in 2019 was:
  - Accommodation (\$239,216,600) - 1.5% change increase from 2018
  - Clothes and Gifts (\$9,138,900) - 1.7% change decrease from 2018
  - Food and Beverage (\$154,018,900) - 4.2% change increase from 2018
  - Others (Souvenirs, Shopping, Etc.) (\$21,147,500) - 6.8% change increase from 2018
  - Recreation and Entertainment (\$94,834,500) - 13.9% change increase from 2018
  - Transportation (\$84,181,000) - 4.1% change increase from 2018

## Notes:

- The Kootenay Rockies is defined as the grouping of the following regions:
  - Central Kootenay
  - Columbia-Shuswap
  - East Kootenay
- All counts have been rounded to the nearest 100.
- Source: Destination Canada

**US STATES  
ESTIMATED SPEND IN  
BC AND KOOTENAY  
ROCKIES**

# TOTAL US STATES ESTIMATED SPEND IN BC - 2018/2019



## Key Findings:

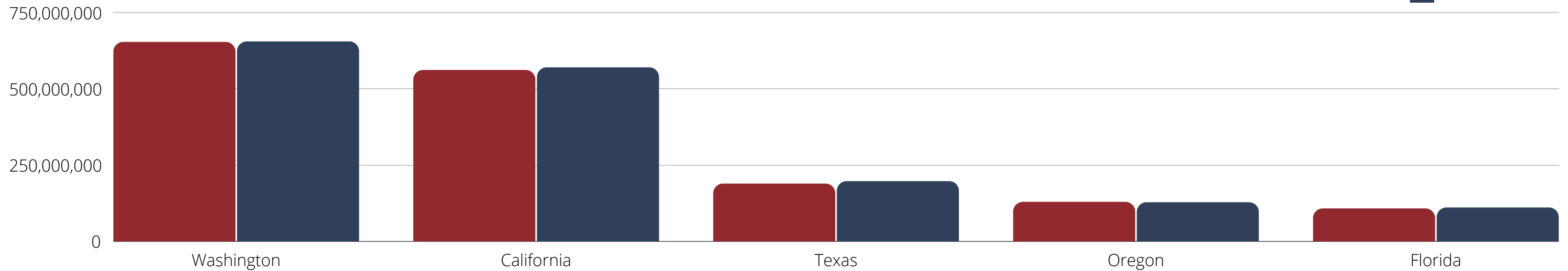
- US States Estimated Spend was **highest** in British Columbia in July 2018 (\$468,339,600) and July 2019 (\$460,171,300).
- US States Estimated Spend was **lowest** in British Columbia in November 2018 (\$123,731,200) and November 2019 (\$122,168,200).
- Total US States Estimated Spend in British Columbia in 2018 was **\$2.88 billion**.
- Total US States Estimated Spend in British Columbia in 2019 was **\$3.02 billion**.

## Notes:

- All counts have been rounded to the nearest 100.
- Source: Destination Canada

# TOP US STATES ESTIMATED SPEND IN BC - 2018/2019

2018  
2019



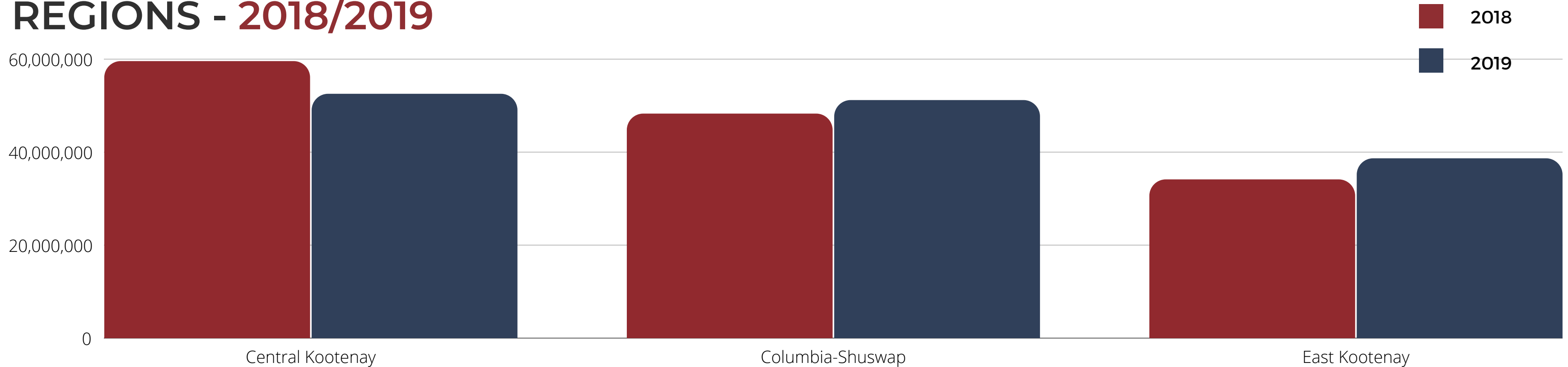
## Key Findings:

- The Top Estimated Spend by US State in British Columbia in 2018 was:
  - Washington (\$652,290,600)
  - California (\$560,523,200)
  - Texas (\$188,301,000)
  - Oregon (\$128,330,400)
  - Florida (\$106,894,200)
- The Top Estimated Spend by US State in British Columbia in 2019 was:
  - Washington (\$653,971,800) - 0.3% change increase from 2018
  - California (\$569,014,800) -1.5% change increase from 2018
  - Texas (\$196,254,100) - 4.2% change increase from 2018
  - Oregon (\$127,092,200) - 1% change decrease from 2018
  - Florida (\$109,902,600) - 2.8% change increase from 2018

## Notes:

- All counts have been rounded to the nearest 100.
- Source: Destination Canada

# US STATES ESTIMATED SPEND IN KOOTENAY ROCKIES TOURISM REGIONS - 2018/2019



## Key Findings:

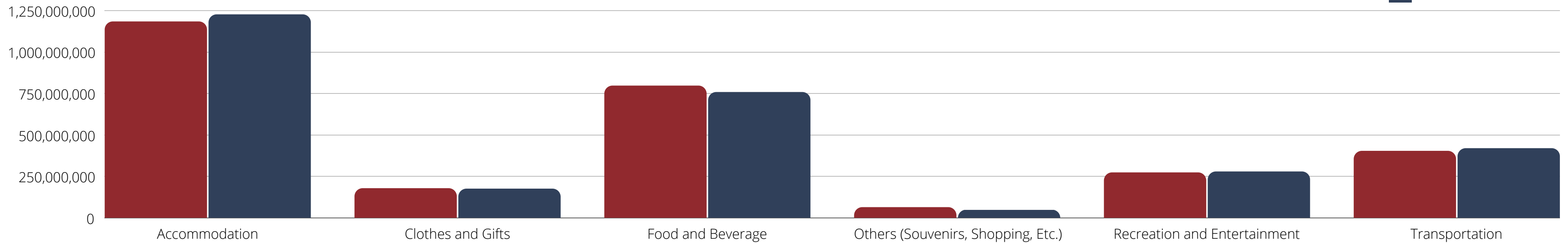
- The US States Estimated Spend by Tourism Region in the Kootenay Rockies in 2018 was:
  - Central Kootenay (\$59,531,500)
  - Columbia-Shuswap (\$48,242,900)
  - East Kootenay (\$34,092,300)
- The US States Estimated Spend by Tourism Region in the Kootenay Rockies in 2019 was:
  - Central Kootenay (\$52,508,500) - 11.8% change decrease from 2018
  - Columbia-Shuswap (\$51,147,500) - 6% change increase from 2018
  - East Kootenay (\$38,620,500) - 13.3% change increase from 2018

## Notes:

- The Kootenay Rockies is defined as the grouping of the following regions:
  - Central Kootenay
  - Columbia-Shuswap
  - East Kootenay
- All counts have been rounded to the nearest 100.
- Source: Destination Canada

# US STATES ESTIMATED SPEND CATEGORIES IN BC - 2018/2019

2018  
2019



## Key Findings:

- The US States Estimated Spend in each Spend Category in British Columbia in 2018 was:
  - Accommodation (\$1,183,460,000)
  - Clothes and Gifts (\$176,839,000)
  - Food and Beverage (\$796,123,000)
  - Others (Souvenirs, Shopping, Etc.) (\$62,424,000)
  - Recreation and Entertainment (\$272,199,000)
  - Transportation (\$402,355,000)
- The US States Estimated Spend in each Spend Category in British Columbia in 2019 was:
  - Accommodation (\$1,226,125,000) - 3.6% change increase from 2018
  - Clothes and Gifts (\$174,183,000) - 1.5% change decrease from 2018
  - Food and Beverage (\$757,480,000) - 4.9% change decrease from 2018
  - Others (Souvenirs, Shopping, Etc.) (\$46,429,000) - 25.6% change decrease from 2018
  - Recreation and Entertainment (\$277,820,000) - 2.1% change increase from 2018
  - Transportation (\$418,327,000) - 4% change increase from 2018

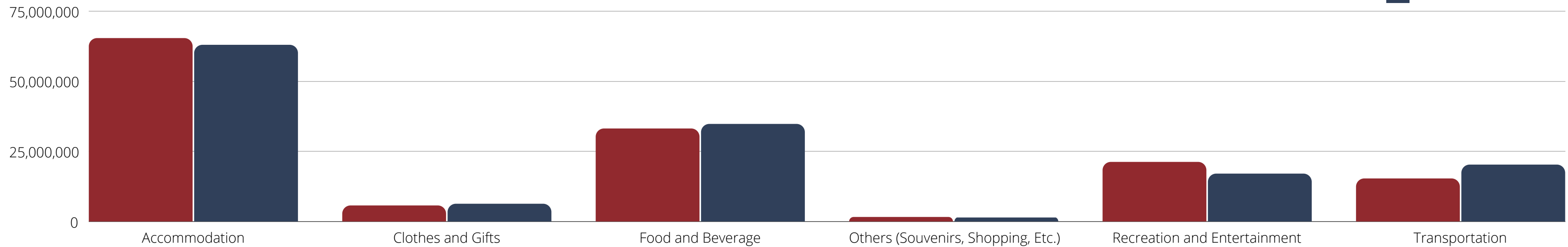
## Notes:

- All counts have been rounded to the nearest 100.
- Source: Destination Canada



# US STATES ESTIMATED SPEND CATEGORIES IN KOOTENAY ROCKIES - 2018/2019

■ 2018  
■ 2019



## Key Findings:

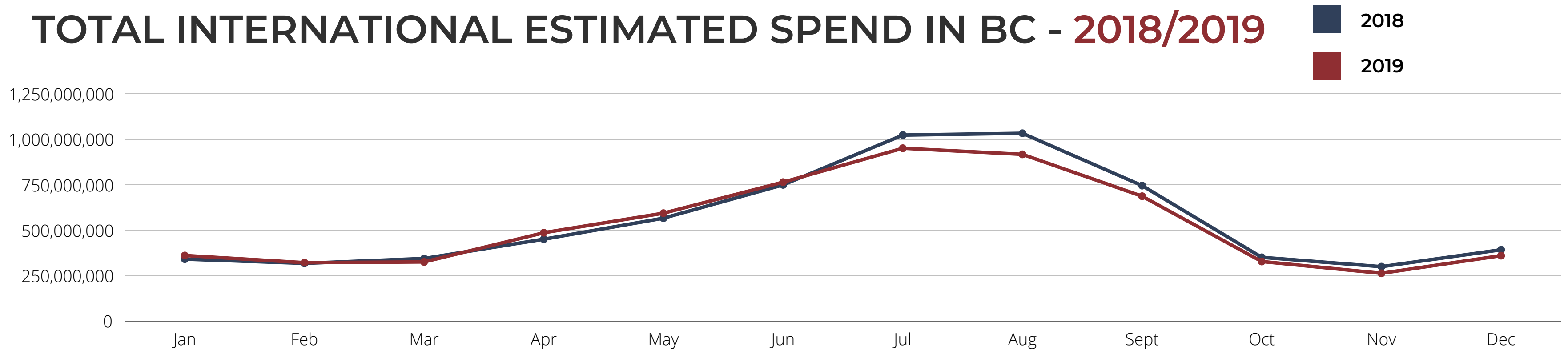
- The US States Estimated Spend in each Spend Category in the Kootenay Rockies in 2018 was:
  - Accommodation (\$65,325,800)
  - Clothes and Gifts (\$5,605,000)
  - Food and Beverage (\$33,064,800)
  - Others (Souvenirs, Shopping, Etc.) (\$1,477,900)
  - Recreation and Entertainment (\$21,132,800)
  - Transportation (\$15,260,500)
- The US States Estimated Spend in each Spend Category in the Kootenay Rockies in 2019 was:
  - Accommodation (\$62,930,600) - 3.7% change decrease from 2018
  - Clothes and Gifts (\$6,199,500) - 10.6% change increase from 2018
  - Food and Beverage (\$34,688,900) - 4.9% change increase from 2018
  - Others (Souvenirs, Shopping, Etc.) (\$1,305,800) - 11.6% change decrease from 2018
  - Recreation and Entertainment (\$16,981,500) - 19.6% change decrease from 2018
  - Transportation (\$20,170,200) - 32.2% change increase from 2018

## Notes:

- The Kootenay Rockies is defined as the grouping of the following regions:
  - Central Kootenay
  - Columbia-Shuswap
  - East Kootenay
- All counts have been rounded to the nearest 100.
- Source: Destination Canada

**INTERNATIONAL  
ESTIMATED SPEND IN  
BC AND KOOTENAY  
ROCKIES**

# TOTAL INTERNATIONAL ESTIMATED SPEND IN BC - 2018/2019



## Key Findings:

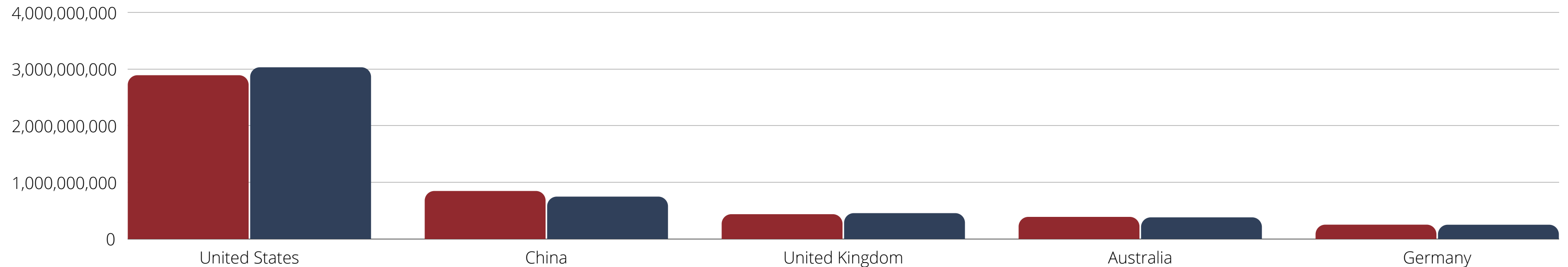
- International Estimated Spend was **highest** in British Columbia in August 2018 (\$1,033,194,900) and July 2019 (\$950,845,400).
- International Estimated Spend was **lowest** in British Columbia in November 2018 (\$298,770,300) and November 2019 (\$262,187,600).
- Total International Estimated Spend in British Columbia in 2018 was **\$6.61 billion**.
- Total International Estimated Spend in British Columbia in 2019 was **\$6.35 billion**.

## Notes:

- All counts have been rounded to the nearest 100.
- Source: Destination Canada

# TOP INTERNATIONAL ESTIMATED SPEND IN BC - 2018/2019

■ 2018  
■ 2019



## Key Findings:

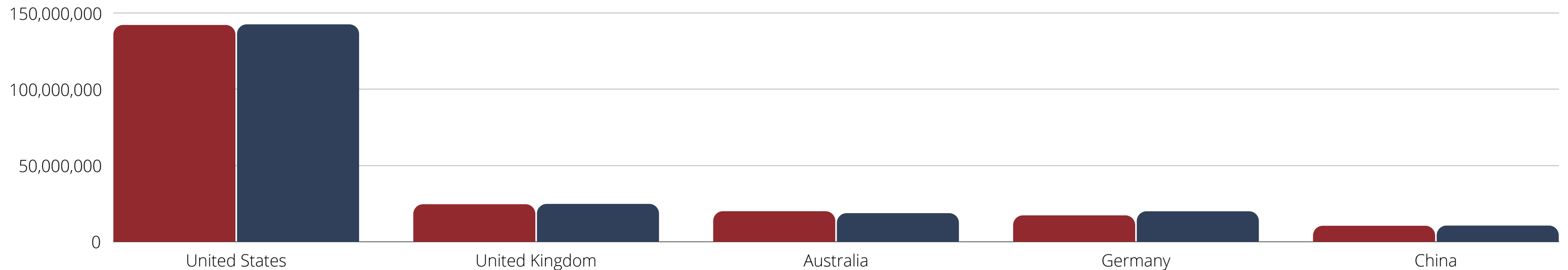
- The Top International Estimated Spend in British Columbia in 2018 was:
  - United States (2,884,649,300)
  - China (\$841,512,800)
  - United Kingdom (\$431,953,000)
  - Australia (\$384,215,800)
  - Germany (\$246,953,200)
- The Top International Estimated Spend in British Columbia in 2019 was:
  - United States (3,024,296,400) - 4.8% change increase from 2018
  - China (\$742,691,200) - 11.7% change decrease from 2018
  - United Kingdom (\$450,242,200) - 4.2% change increase from 2018
  - Australia (\$375,866,900) - 2.2% change decrease from 2018
  - Germany (\$245,774,200) - 0.5% change decrease from 2018

## Notes:

- All counts have been rounded to the nearest 100.
- Source: Destination Canada

# TOP INTERNATIONAL ESTIMATED SPEND IN KOOTENAY ROCKIES TOURISM REGIONS - 2018/2019

■ 2018  
■ 2019



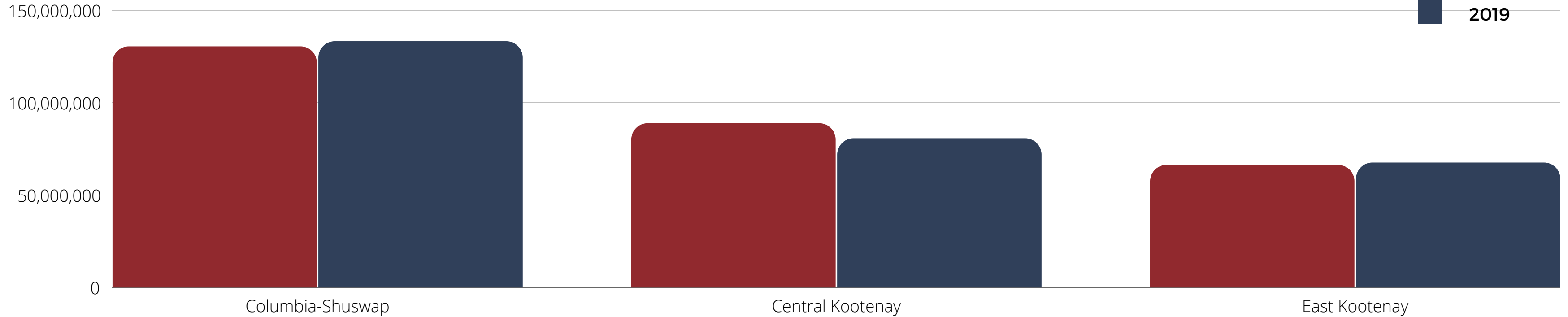
## Key Findings:

- The Top International Estimated Spend in the Kootenay Rockies in 2018 was:
  - United States (\$141,866,800)
  - United Kingdom (\$24,353,200)
  - Australia (\$19,780,600)
  - Germany (\$17,079,500)
  - China (\$10,235,800)
- The Top International Estimated Spend in the Kootenay Rockies in 2019 was:
  - United States (\$142,276,500) - 0.3% change increase from 2018
  - United Kingdom (\$24,571,800) - 0.9% change increase from 2018
  - Germany (\$19,730,800) -15.5% change increase from 2018
  - Australia (\$18,520,800) - 6.4% change decrease from 2018
  - China (\$10,367,200) - 1.3% change increase from 2018

## Notes:

- The Kootenay Rockies is defined as the grouping of the following regions:
  - Central Kootenay
  - Columbia-Shuswap
  - East Kootenay
- All counts have been rounded to the nearest 100.
- Source: Destination Canada

# INTERNATIONAL ESTIMATED SPEND IN KOOTENAY ROCKIES TOURISM REGIONS - 2018/2019



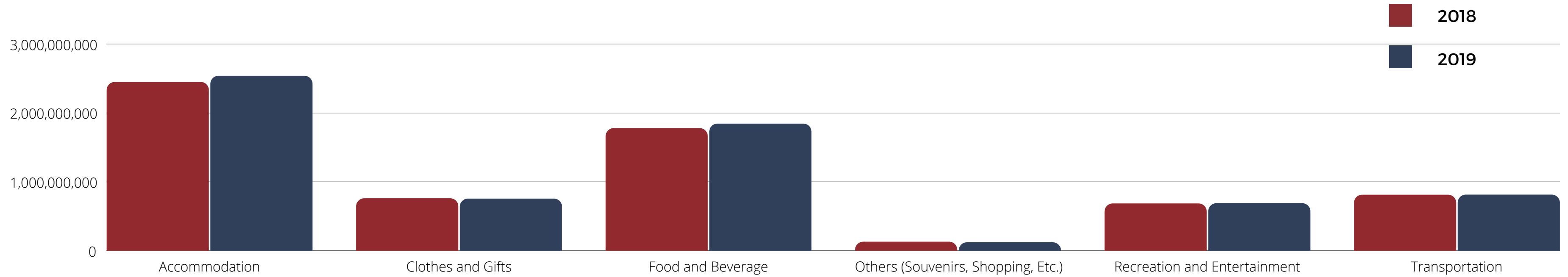
## Key Findings:

- The International Estimated Spend by Tourism Region in the Kootenay Rockies in 2018 was:
  - Columbia-Shuswap (\$130,355,800)
  - Central Kootenay (\$88,748,600)
  - East Kootenay (\$66,174,600)
- The International Estimated Spend by Tourism Region in the Kootenay Rockies in 2019 was:
  - Columbia-Shuswap (\$133,125,900) - 2.1% change increase from 2018
  - Central Kootenay (\$80,604,800) - 9.2% change decrease from 2018
  - East Kootenay (\$67,461,200) - 1.9% change increase from 2018

## Notes:

- The Kootenay Rockies is defined as the grouping of the following regions:
  - Central Kootenay
  - Columbia-Shuswap
  - East Kootenay
- All counts have been rounded to the nearest 100.
- Source: Destination Canada

# INTERNATIONAL ESTIMATED SPEND CATEGORIES IN BC - 2018/2019



## Key Findings:

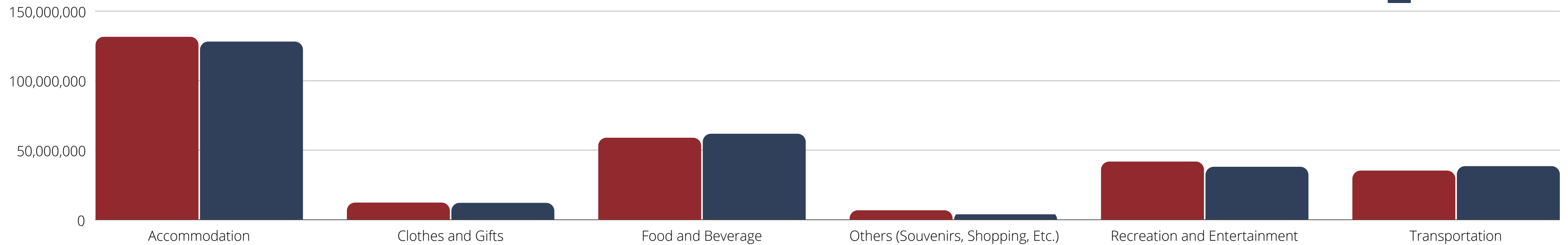
- The International Estimated Spend in each Spend Category in British Columbia in 2018 was:
  - Accommodation (\$2,446,348,000)
  - Clothes and Gifts (\$755,797,500)
  - Food and Beverage (\$1,775,801,500)
  - Others (Souvenirs, Shopping, Etc.) (\$125,144,900)
  - Recreation and Entertainment (\$680,819,000)
  - Transportation (\$807,722,700)
- The International Estimated Spend in each Spend Category in British Columbia in 2019 was:
  - Accommodation (\$2,536,037,000) - 3.7% change increase from 2018
  - Clothes and Gifts (\$751,285,400) - 0.6% change decrease from 2018
  - Food and Beverage (\$1,840,594,800) - 3.6% change increase from 2018
  - Others (Souvenirs, Shopping, Etc.) (\$116,543,200) - 6.9% change decrease from 2018
  - Recreation and Entertainment (\$684,145,500) - 0.5% change increase from 2018
  - Transportation (\$809,079,300) - 0.2% change increase from 2018

## Notes:

- All counts have been rounded to the nearest 100.
- Source: Destination Canada

# INTERNATIONAL ESTIMATED SPEND CATEGORIES IN KOOTENAY ROCKIES - 2018/2019

■ 2018  
■ 2019



## Key Findings:

- The International Estimated Spend in each Spend Category in the Kootenay Rockies in 2018 was:
  - Accommodation (\$131,344,900)
  - Clothes and Gifts (\$12,052,700)
  - Food and Beverage (\$58,733,100)
  - Others (Souvenirs, Shopping, Etc.) (\$6,502,600)
  - Recreation and Entertainment (\$41,552,800)
  - Transportation (\$35,092,900)
- The International Estimated Spend in each Spend Category in the Kootenay Rockies in 2019 was:
  - Accommodation (\$127,919,700) - 2.6% change decrease from 2018
  - Clothes and Gifts (\$11,858,000) - 1.6% change decrease from 2018
  - Food and Beverage (\$61,585,000) - 4.9% change increase from 2018
  - Others (Souvenirs, Shopping, Etc.) (\$3,717,900) - 42.9% change decrease from 2018
  - Recreation and Entertainment (\$37,837,500) - 8.9% change decrease from 2018
  - Transportation (\$38,273,900) - 9.1% change increase from 2018

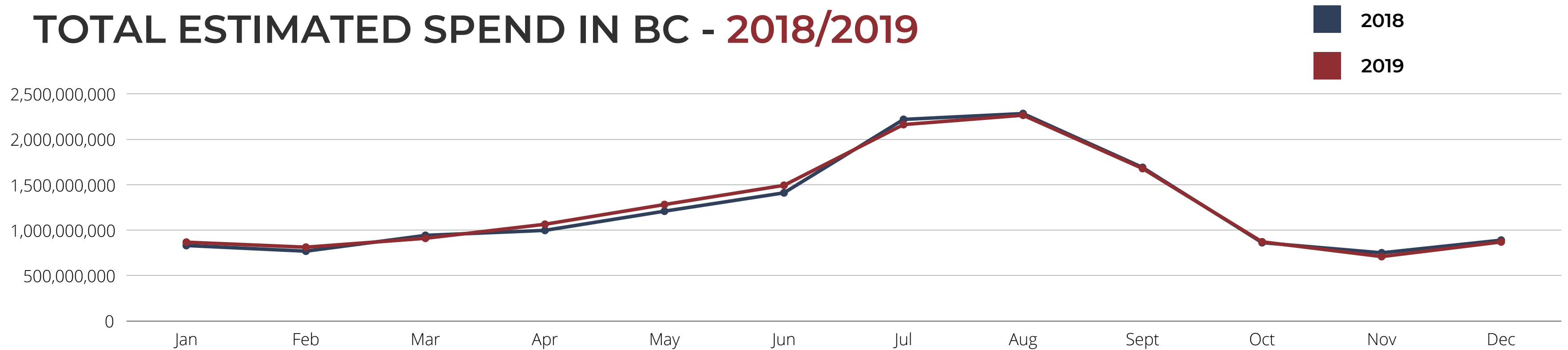
## Notes:

- The Kootenay Rockies is defined as the grouping of the following regions:
  - Central Kootenay
  - Columbia-Shuswap
  - East Kootenay
- All counts have been rounded to the nearest 100.
- Source: Destination Canada



# BC AND KOOTENAY ROCKIES ESTIMATED SPEND SUMMARY

# TOTAL ESTIMATED SPEND IN BC - 2018/2019



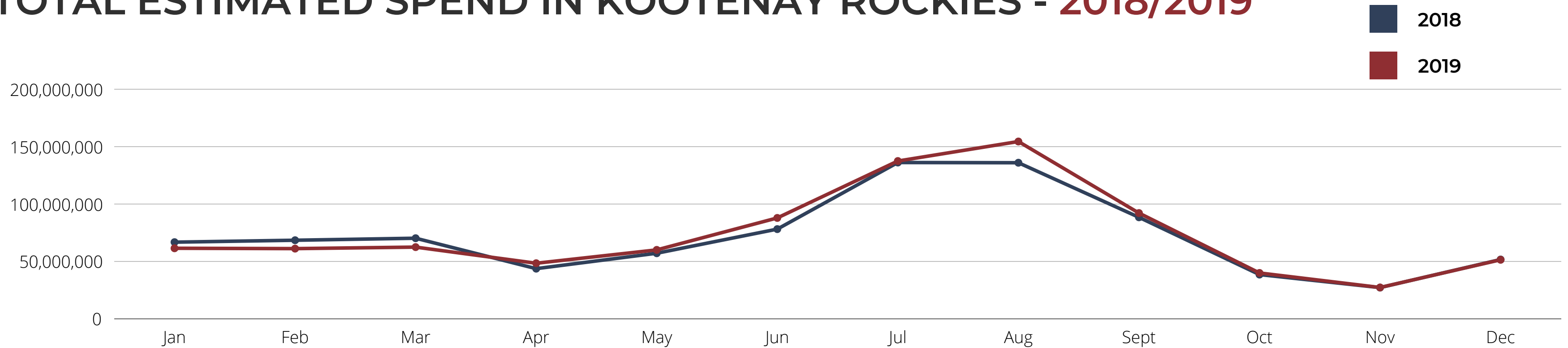
## Key Findings:

- Total Estimated Spend was **highest** in British Columbia in August 2018 (\$2,283,611,900) and August 2019 (\$2,265,630,000).
- Total Estimated Spend was **lowest** in British Columbia in November 2018 (\$749,941,300) and November 2019 (\$708,591,000).
- Total Estimated Spend in British Columbia in 2018 was \$15 billion.
- Total Estimated Spend in British Columbia in 2019 was \$15 billion.

## Notes:

- All counts have been rounded to the nearest 100.
- Source: Destination Canada

# TOTAL ESTIMATED SPEND IN KOOTENAY ROCKIES - 2018/2019



## Key Findings:

- Total Estimated Spend was **highest** in the Kootenay Rockies in July 2018 (\$136,231,200) and July 2019 (\$137,532,900).
- Total Estimated Spend was **lowest** in the Kootenay Rockies in November 2018 (\$27,093,200) and November 2019 (\$27,177,000).
- Total Estimated Spend in the Kootenay Rockies in 2018 was **\$862 million**.
- Total Estimated Spend in the Kootenay Rockies in 2019 was **\$884 million**.

## Notes:

- The Kootenay Rockies is defined as the grouping of the following regions:
  - Central Kootenay
  - Columbia-Shuswap
  - East Kootenay
- All counts have been rounded to the nearest 100.
- Source: Destination Canada

# TOP 10 MARKETS IN BC - 2018/2019

## 2018 Top 10 Markets

1. Greater Vancouver (\$1,392,813,100)
2. Greater Toronto Area (\$1,061,595,700)
3. China (\$846,802,000)
4. Capital (Victoria) (\$702,333,800)
5. Washington (\$652,290,600)
6. California (\$560,523,200)
7. Hamilton, Halton, and Brandt (\$455,026,400)\*
8. Calgary and Area (\$451,354,500)
9. United Kingdom (\$432,277,000)
10. Australia (\$384,438,000)

## 2019 Top 10 Markets

1. Greater Vancouver (\$1,430,482,800)
2. Greater Toronto Area (\$1,108,935,500)
3. China (\$748,710,000)
4. Washington (\$678,634,200)
5. Capital (Victoria) (\$672,286,400)
6. California (\$594,655,600)
7. Calgary and Area (\$455,318,100)
8. United Kingdom (\$450,644,000)
9. Hamilton, Halton, and Brandt (\$417,487,800)\*
10. Australia (\$376,149,000)

\*Note: Destination Canada is investigating Hamilton, Halton and Brandt as appears to be too high for the region.

# TOP 20 MARKETS IN KOOTENAY ROCKIES - 2018/2019

## 2018 Top Markets

1. Calgary and Area (\$125,824,300)
2. Greater Toronto Area (\$50,368,300)
3. Edmonton and Area (\$38,548,700)
4. Washington (\$35,420,900)
5. Greater Vancouver (\$34,818,900)
6. Kootenay Boundary (\$30,886,300)
7. California (\$26,684,600)
8. United Kingdom (\$24,353,200)
9. Alberta Central (\$21,936,600)
10. Banff (\$21,144,200)
- 11.-17. Australia, Alberta South, Thompson-Nicola, Germany, Central Okanagan, Capital (Victoria), North Okanagan

Note: Rest of World is #4. Not included are Hamilton #3 and Fundy #10 due to suspected errors being investigated by DC

## 2019 Top Markets

1. Calgary and Area (\$133,258,000)
2. Greater Toronto Area (\$53,657,600)
3. Edmonton and Area (\$41,885,900)
4. Greater Vancouver (\$35,156,100)
5. Kootenay Boundary (\$32,150,200)
6. Washington (\$31,467,600)
7. California (\$27,457,200)
8. United Kingdom (\$24,571,800)
9. Alberta Central (\$24,207,800)
10. Banff (\$22,771,700)
- 11.-17. Alberta South, Germany, Australia, Central Okanagan, North Okanagan, Capital (Victoria)

Note: Rest of World is #6. Not included are Hamilton #4 and Fundy #13 due to suspected errors being investigated by DC

# CONTACT US

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