

Purpose

- As the tourism industry recovers from the COVID-19 global pandemic, the British Columbia Regional Tourism Secretariat (BCRTS) continues to provide baseline research to support the industry as it moves forward
- Baseline visitor analysis will help industry understand who is visiting our regions so they can plan strategically how and what visitors to attract
- Research commenced with the Domestic Market (BC and AB) as the top priority followed by the United States and International Markets
- This report focuses on visitor analysis to British
 Columbia



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Research Overview

- <u>Environics Analytics</u> (EA) is a Canadian based research firm providing information solutions for a variety of industries in both the Canadian and USA Markets
- Domestic and USA estimates are provided for the total number of visitors, the number of trips and the number of nights spent in each province or tourism region
- For International Research: Estimates are provided for the total number of trips and the number of nights spent in each province or tourism region
- VisitorView is based on anonymized, consent-based mobile location data. VisitorView provides insights the tourism industry needs to understand, market and grow their business with Canadian, USA or International travellers
- Environics is certified <u>Privacy By Design</u>. These certifications provide certainty that privacy considerations are embedded into every aspect of products and services.

Methodology

- Visitor: A visitor is defined as someone who travels 60+km from their point of origin
- Trips: Are defined as the count of domestic traveller trips which involved spending one or more nights over the time period as part of a continuous visit to the destination
- Nights Stayed: Is defined as the count of unique nights a domestic visitor was observed in the destination over the time period (between 6:00pm – 8:00am the following day)



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Research Overview

- Estimates are provided for the total number of visitors, the number of trips and the number of nights spent in each province or tourism region
- VisitorView is based on anonymized, consent-based mobile location data. Monthly, quarterly and annual estimate data is available starting with January 2020 to allow for analysis of historical trends

Definitions:

- Visitors: A visitor is defined as someone who travels 60+km from their point of origin. (The numbers include those who have travelled within the region 60km from home, as well as those who have travelled from outside the region)
- Trips: Are defined as the count of traveller trips which involved spending one or more nights over the time period as part of a continuous visit to the destination.
- Nights Stayed: Is defined as the count of unique nights a visitor was observed in the destination over the time period (between 6:00pm 8:00am the following day)

Note: For international visitation, only Trips and Nights are considered as they measure continuous visitation to the destination.



Canadian Provinces Travelling to British Columbia By Year

2023 Year In Review

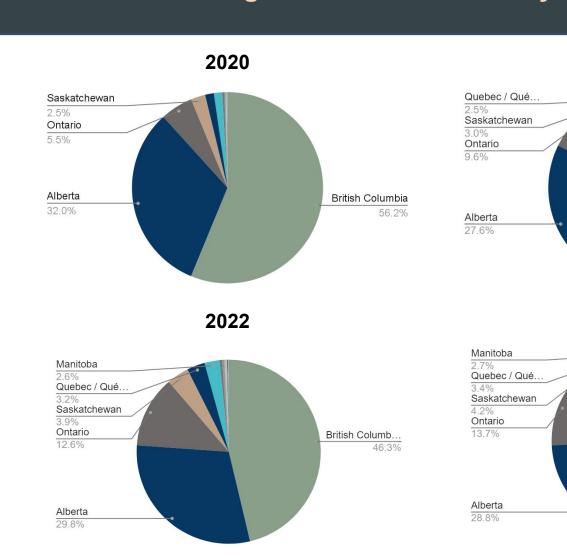
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Overview

In 2020 British Columbia saw an average of **7,063,900**Domestic Visitors. In 2021 the province saw **7,097,800**Domestic Visitors. In 2022, **9,300,300** Domestic Visitors and in 2023, **9,406,700**Domestic Visitors.

- <u>Increase</u> of **33.2**% 2023 compared to 2020
- <u>Increase</u> of **33.5%** 2023 compared to 2021
- Increase of 1% 2023 compared to 2022

Note: A Visitor is defined as someone who travels 60+ km from their point of origin, counts may include British Columbia resident visitors depending on point of origin and point of destination





British Columb...

British Columb...

45.4%

54.7%

2021

2023

Canadian Visitors Travelling to British Columbia by Month

- October 2023 saw a 14% increase compared to 2020, a 1% decrease compared to 2021 and a 21% decrease compared to 2022
- November 2023 saw a 69% increase compared to 2020, a 10% increase compared to 2021 and a 26% decrease compared to 2022
- December 2023 saw a 99% increase compared to 2020, a 8% increase compared to 2021 and a 29% decrease compared to 2022



Canadian Trips To British Columbia By Month

- October 2023 saw a 9% increase compared to 2020, a 4% decrease compared to 2021 and a 23% decrease compared to 2022
- November 2023 saw a 58% increase compared to 2020, a 7% increase compared to 2021 and a 28% decrease compared to 2022
- December 2023 saw a 84% increase compared to 2020, a 4% increase compared to 2021 and a 31% decrease compared to 2022

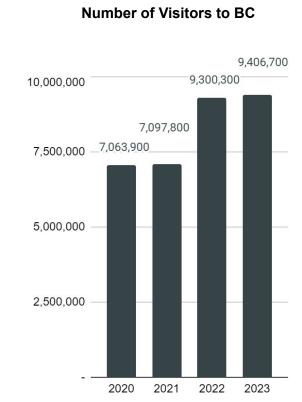


Canadian Overnight Stays In British Columbia By Month

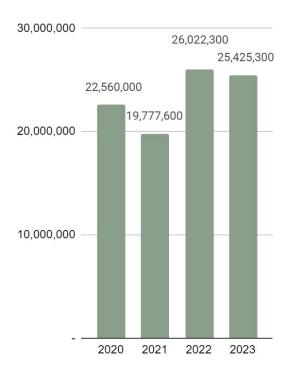
- October 2023 saw a 7% increase compared to 2020, a 12% decrease compared to 2021 and a 22% decrease compared to 2022
- November 2023 saw a 63% increase compared to 2020, a 1% increase compared to 2021 and a 22% decrease compared to 2022
- December 2023 saw a 79% increase compared to 2020, a 10% increase compared to 2021 and a 26% decrease compared to 2022



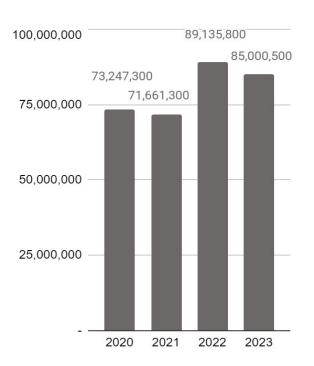
Canadian Residents Traveling To British Columbia By Year



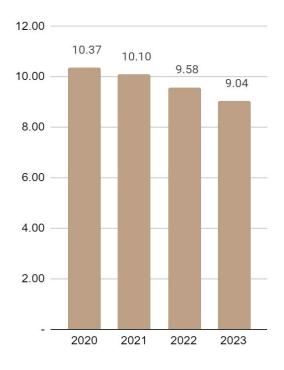




Number of Nights Stayed in BC



Average Length of Stay in BC





British Columbia Visitation

British Columbia Residents Traveling To British Columbia By Year

5,000,000 3,971,700 4,304,400 4,272,900 3,880,600 3,000,000 2,000,000 1,000,000

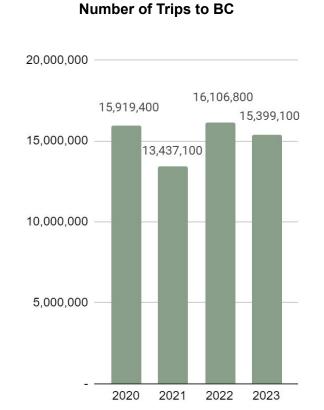
2021

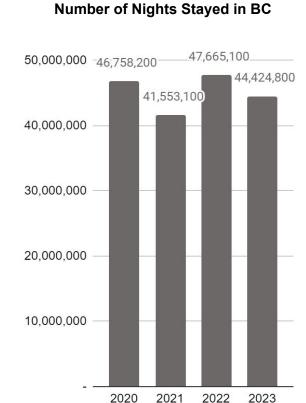
2020

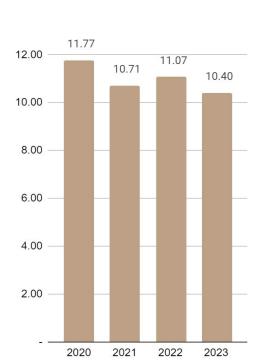
2022

2023

Number of Visitors to BC







Average Length of Stay in BC

2023 Year In Review

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BC Visitors Travelling To British Columbia By Month

- October 2023 saw a 4% decrease compared to 2020, a 8% decrease compared to 2021 and a 18% decrease compared to 2022
- November 2023 saw a 38% increase compared to 2020, a 3% decrease compared to 2021 and a 27% decrease compared to 2022
- December 2023 saw a 76% increase compared to 2020, a 3% increase compared to 2021 and a 27% decrease compared to 2022



2023 Year In Review

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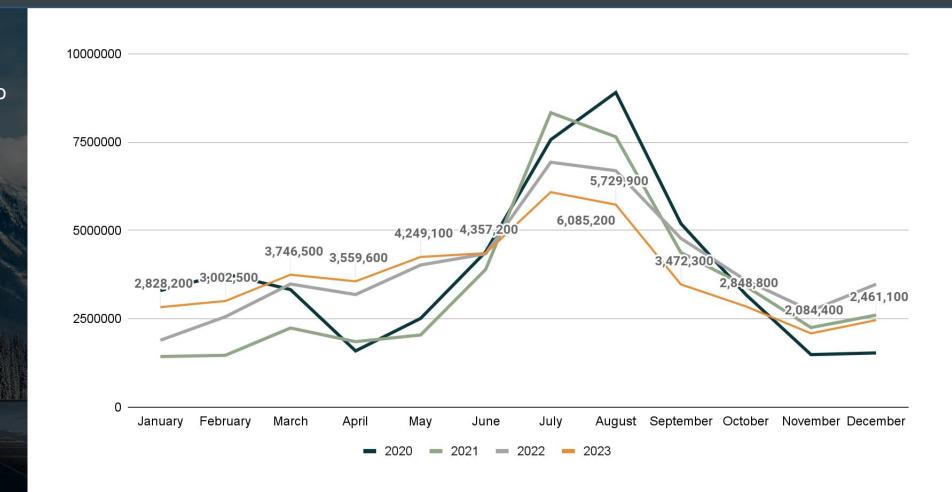
BC Trips To British Columbia By Month

- October 2023 saw a 4% decrease compared to 2020, a 10% decrease compared to 2021 and a 20% decrease compared to 2022
- November 2023 saw a 32% increase compared to 2020, a 5% decrease compared to 2021 and a 29% decrease compared to 2022
- December 2023 saw a 64% increase compared to 2020, a 0.2% decrease compared to 2021 and a 29% decrease compared to 2022



BC Overnight Stays In British Columbia By Month

- October 2023 saw a 10% decrease compared to 2020, a 17% decrease compared to 2021 and a 21% decrease compared to 2022
- November 2023 saw a 40% increase compared to 2020, a 7% decrease compared to 2021 and a 24% decrease compared to 2022
- December 2023 saw a 61% increase compared to 2020, a 5% decrease compared to 2021 and a 29% decrease compared to 2022



2023 Year In Review

British Columbian Visitation

Number of Visitors To British Columbia By Origin City

City	2020 Visitor Count
Vancouver	477,100
Surrey	371,100
Burnaby	167,500
Richmond	147,400
Kelowna	132,000
Abbotsford	121,500
Coquitlam	114,700
Saanich	107,600
Langley	104,400
Kamloops	96,500

City	2021 Visitor Count
Vancouver	472,000
Surrey	370,000
Burnaby	167,300
Richmond	147,300
Kelowna	126,300
Abbotsford	119,400
Coquitlam	113,600
Langley	103,100
Saanich	102,000
Kamloops	93,600

City	2022 Visitor Count
Vancouver	529,800
Surrey	413,300
Burnaby	192,900
Richmond	168,300
Kelowna	141,200
Abbotsford	134,800
Coquitlam	127,400
Saanich	114,300
Langley	111,500
Kamloops	99,800

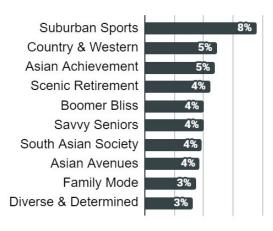
City	2023 Visitor Count
Vancouver	517,300
Surrey	407,800
Burnaby	189,100
Richmond	164,600
Kelowna	142,600
Abbotsford	134,900
Coquitlam	125,000
Saanich	114,900
Langley	108,900
Kamloops	100,500

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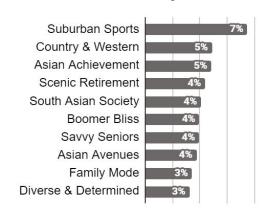
British Columbia Market

BC Visitation to British Columbia by PRIZM Segment & EQ Type

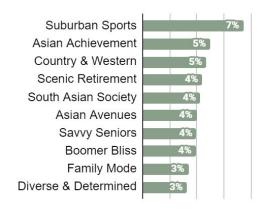
2020 BC Visitors by PRIZM



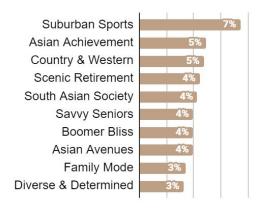
2021 BC Visitors by PRIZM



2022 BC Visitors by PRIZM



2022 BC Visitors by PRIZM



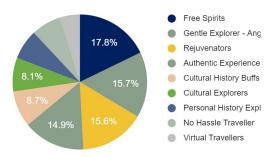
2020 BC Visitors by EQ



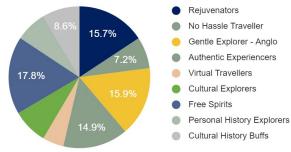
2021 BC Visitors by EQ



2022 BC Visitors by EQ

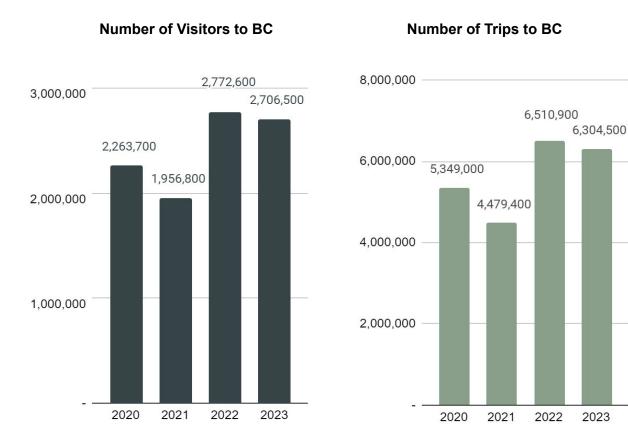


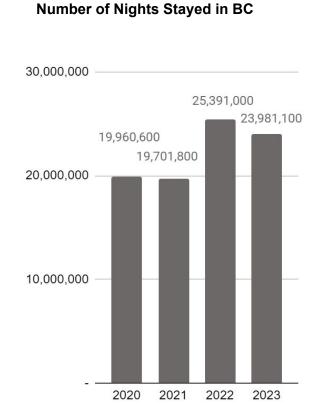
2022 BC Visitors by EQ

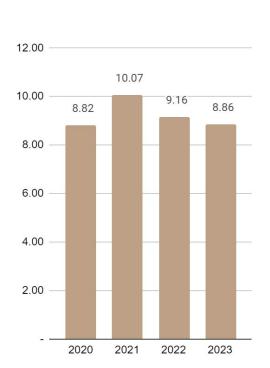




Alberta Residents Traveling To British Columbia By Year



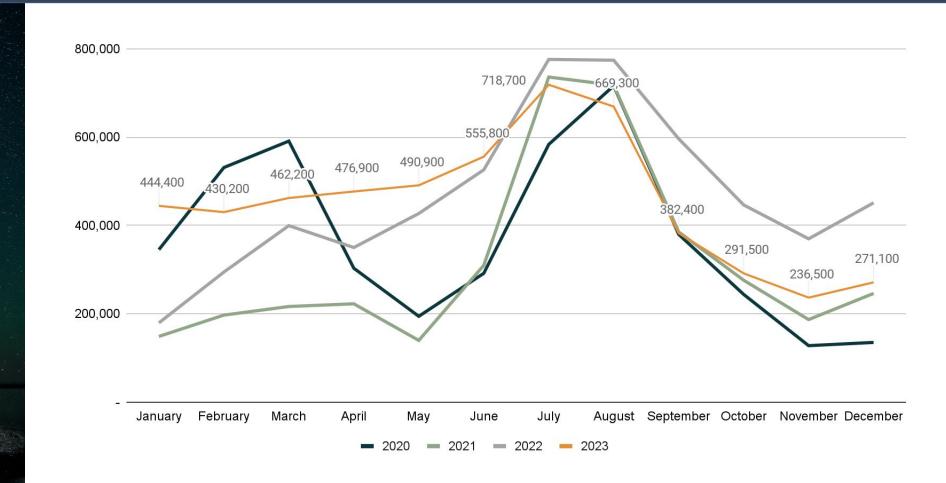




Average Length of Stay in BC

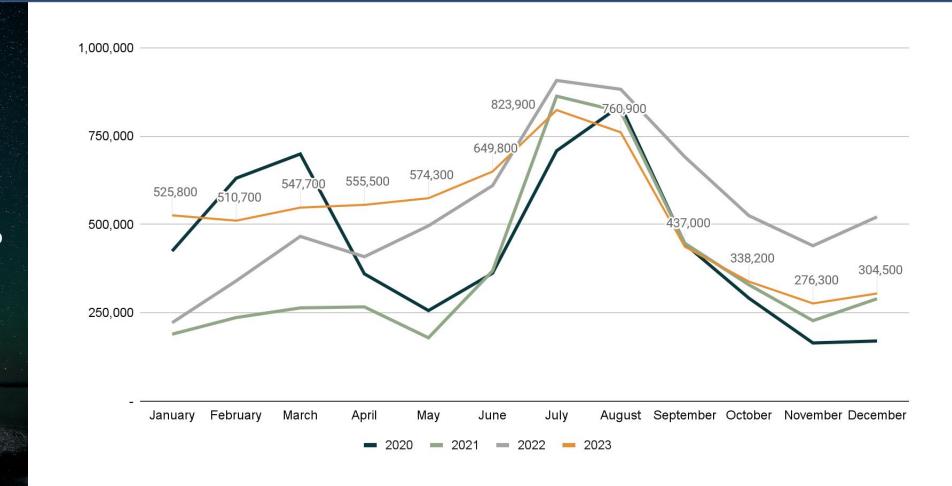
Alberta Visitors Travelling To British Columbia By Month

- October 2023 saw a 20% increase compared to 2020, a 6% increase compared to 2021 and a 35% decrease compared to 2022
- November 2023 saw a 85% increase compared to 2020, a 27% increase compared to 2021 and a 36% decrease compared to 2022
- December 2023 saw a 101% increase compared to 2020, a 10% increase compared to 2021 and a 40% decrease compared to 2022



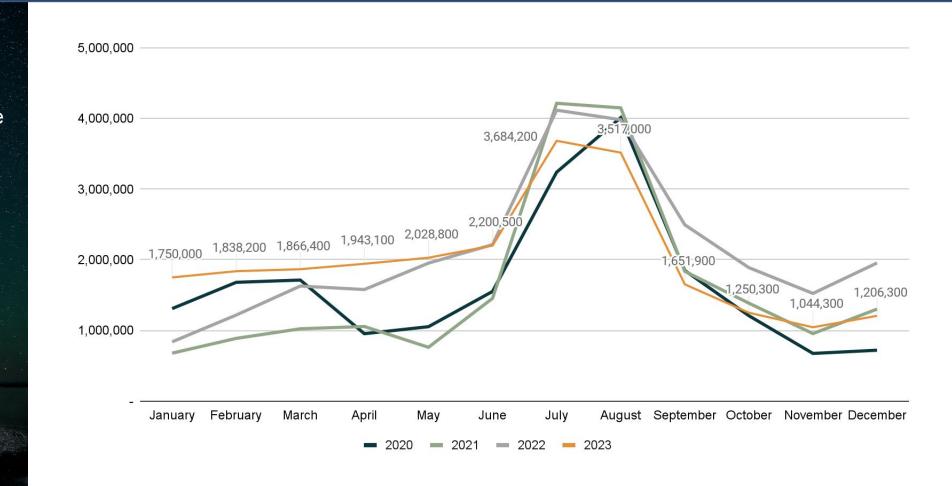
Alberta Trips to British Columbia By Month

- October 2023 saw a 16% increase compared to 2020, a 3% increase compared to 2021 and a 36% decrease compared to 2022
- November 2023 saw a 68% increase compared to 2020, a 21% increase compared to 2021 and a 37% decrease compared to 2022
- December 2023 saw a 79% increase compared to 2020, a 5% increase compared to 2021 and a 42% decrease compared to 2022



Alberta Overnight Stays In British Columbia By Month

- October 2023 saw a 4% increase compared to 2020, a 10% decrease compared to 2021 and a 34% decrease compared to 2022
- November 2023 saw a 55% increase compared to 2020, a 9% increase compared to 2021 and a 31% decrease compared to 2022
- December 2023 saw a 68% increase compared to 2020, a 7% decrease compared to 2021 and a 38% decrease compared to 2022



2023 Year In Review **bcrts**

Alberta Visitation

Number of Visitors To British Columbia By Origin City

City	2020 Visitor Count
Calgary	844,600
Edmonton	493,400
Strathcona County	51,800
Airdrie	51,500
Lethbridge	49,100
Red Deer	49,000
Grande Prairie	41,800
St. Albert	35,100
Rocky View County	29,000
Wood Buffalo	26,900

City	2021 Visitor Count
Calgary	745,400
Edmonton	404,300
Airdrie	45,500
Red Deer	43,800
Strathcona County	43,700
Lethbridge	41,700
Grande Prairie	35,900
St. Albert	30,000
Rocky View County	26,500
Medicine Hat	19,800

City	2022 Visitor Count
Calgary	964,100
Edmonton	606,900
Red Deer	67,300
Strathcona County	64,700
Lethbridge	62,300
Airdrie	60,700
Grande Prairie	48,900
St. Albert	44,400
Wood Buffalo	39,000
Medicine Hat	34,100

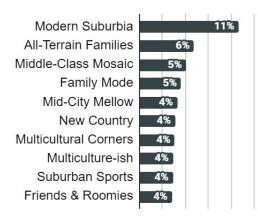
City	2023 Visitor Count
Calgary	894,100
Edmonton	573,400
Red Deer	70,500
Lethbridge	66,500
Strathcona County	62,800
Airdrie	58,500
Grande Prairie	51,500
St. Albert	42,800
Wood Buffalo	42,600
Medicine Hat	38,100

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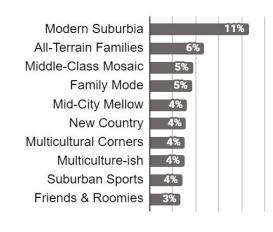
Alberta Market

AB Visitation to British Columbia by PRIZM Segment & EQ Type

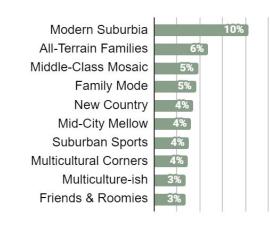
2020 AB Visitors by PRIZM



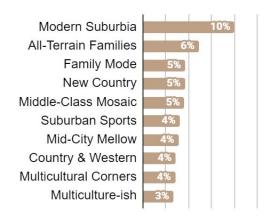
2021 AB Visitors by PRIZM



2022 AB Visitors by PRIZM



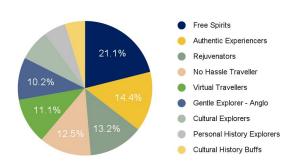
2022 AB Visitors by PRIZM



2020 AB Visitors by EQ



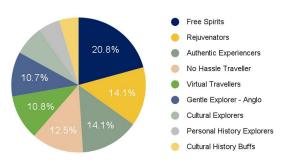
2021 AB Visitors by EQ



2022 AB Visitors by EQ



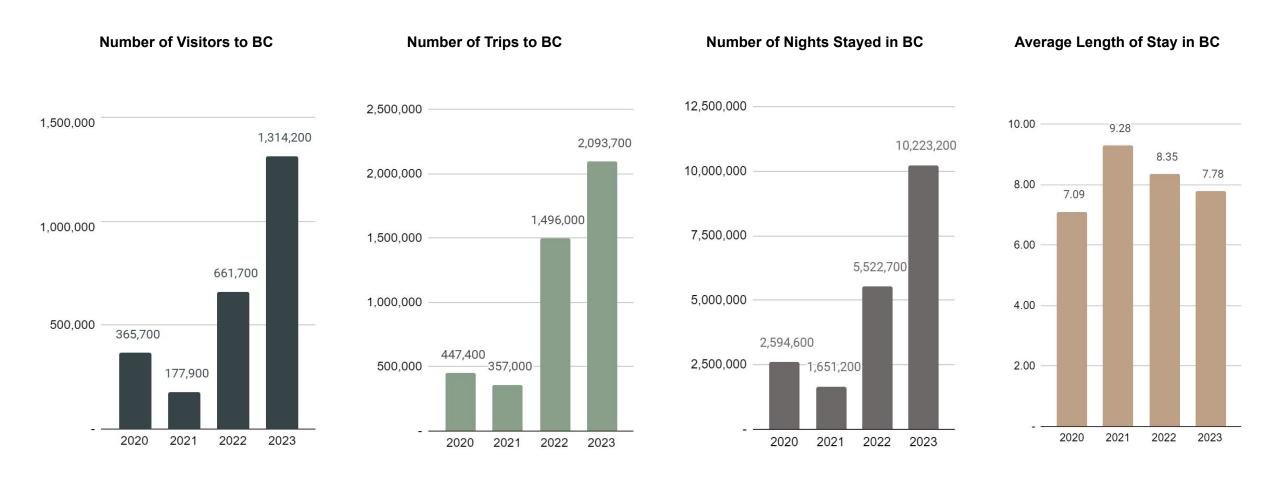
2022 AB Visitors by EQ





USA Visitation

US Residents Traveling To British Columbia By Year



2023 Year In Review **bcrts**

USA Visitation

States Travelling To British Columbia By Year

Overview

In 2020 British Columbia saw an average of **365,700** US Visitors. In 2021 the province saw **177,900** US Visitors. In 2022, **661,700** US Visitors and in 2023, **1,314,200** US Visitors.

- Increase of 259% 2023 compared to 2020
- Increase of 639% 2023 compared to 2021
- Increase of 99% 2023 compared to 2022

State	2020 Visitor %
Washington	41%
California	16%
Texas	4%
Oregon	4%
Alaska	3%
New York	2%
Colorado	2%
Florida	2%
Illinois	2%
Arizona	2%

State	2021 Visitor %
Washington	27%
California	21%
Alaska	5%
Texas	4%
Oregon	3%
New York	3%
Arizona	3%
Florida	2%
Illinois	2%
Colorado	2%

State	2022 Visitor %
Washington	25%
California	20%
Texas	5%
Florida	5%
Oregon	4%
Arizona	4%
New York	3%
Colorado	3%
Hawaii	2%
Illinois	2%

State	2023 Visitor %
Washington	27%
California	13%
Texas	9%
Florida	8%
Oregon	3%
New York	3%
Illinois	3%
Arizona	3%
Massachusetts	2%
Colorado	2%

State Visitation

Top 3 States Travelling To British Columbia By Month

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Appearing in the top 3 visiting states across 2023 was:

- Washington
- California
- Oregon
- Texas
- New York
- Florida

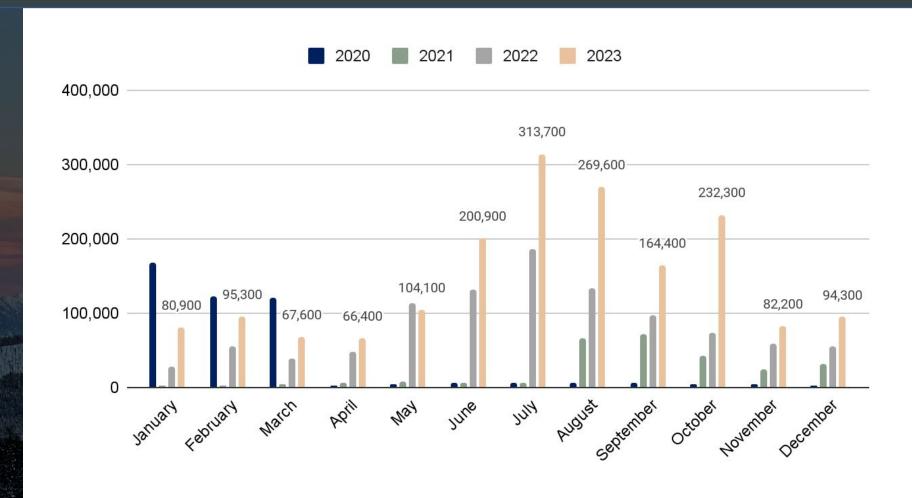




US Visitation

US Visitors Travelling To British Columbia By Month

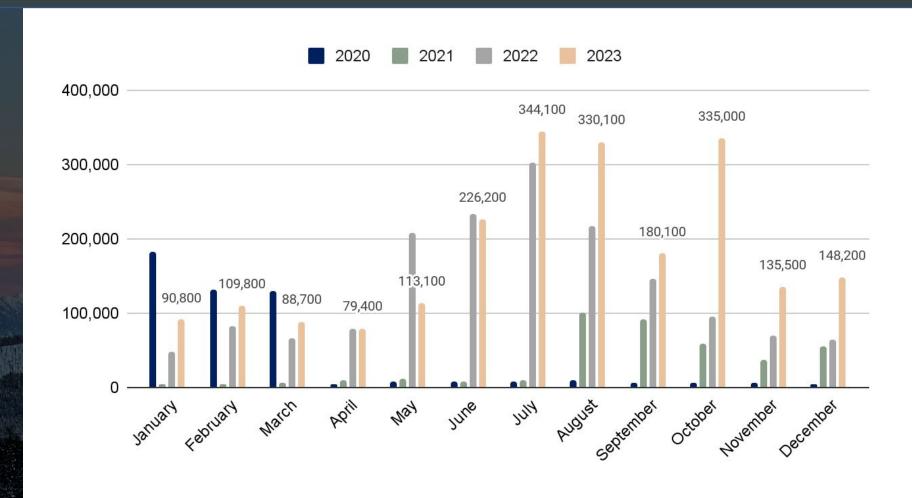
- September 2023 saw a
 71% increase compared to 2022
- October 2023 saw a
 216% increase
 compared to 2022
- November 2023 saw a
 41% increase compared to 2022
- December 2023 saw a
 71% increase compared to 2022



US Visitation

US Trips To British Columbia By Month

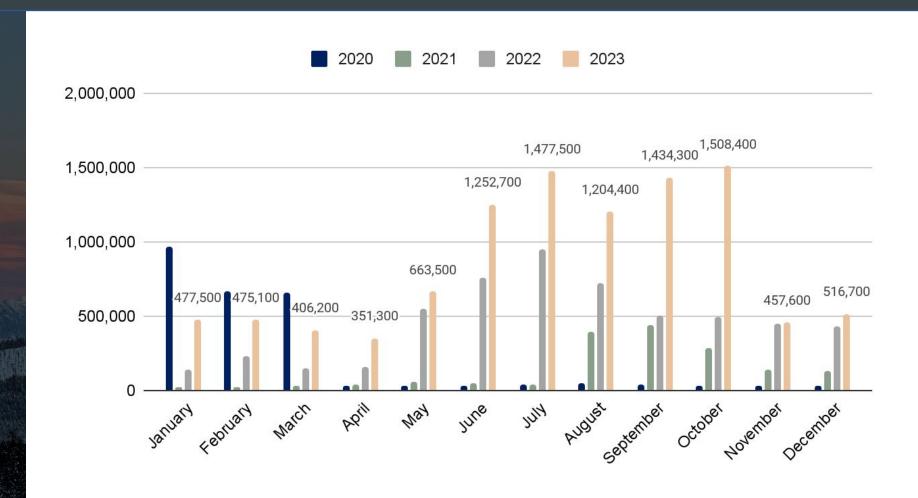
- September 2023 saw a
 23% increase compared to 2022
- October 2023 saw a
 249% increase
 compared to 2022
- November 2023 saw a
 93% increase compared to 2022
- December 2023 saw a
 131% increase
 compared to 2022



US Visitation

US Overnight Stays In British Columbia By Month

- September 2023 saw a
 186% increase
 compared to 2022
- October 2023 saw a
 203% increase
 compared to 2022
- November 2023 saw a
 2% increase compared to 2022
- December 2023 saw a
 21% increase compared to 2022



2023 Year In Review **bcrts**

USA Visitation

Number of Visitors To British Columbia By Origin City

City	2020 Visitor Count
Seattle	37,200
Seattle East	20,600
Bellingham	7,100
Edmonds	6,500
Tacoma	5,200
San Diego	4,600
San Jose	4,300
Spokane	4,000
Everett	4,000
Los Angeles	3,600

City	2021 Visitor Count
Seattle	10,500
Seattle East	6,700
Kenai-Cook Inlet	5,000
San Jose	2,700
San Diego	2,600
Bellingham	2,400
Phoenix	2,300
Manhattan borough	1,800
Edmonds	1,600
Anaheim-Santa Ana- Garden Grove	1,500

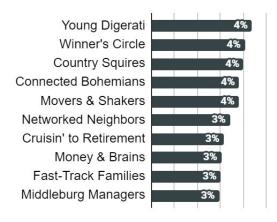
City	2022 Visitor Count
Seattle	36,900
Seattle East	22,000
Phoenix	11,000
San Jose	10,400
San Diego	9,100
Edmonds	7,500
Bellingham	7,300
Los Angeles	7,200
San Fernando Valley	6,000
Las Vegas	5,800

City	2023 Visitor Count
Seattle	92,400
Seattle East	68,100
Phoenix	22,100
San Jose	19,900
Houston	19,800
Tacoma	17,400
Los Angeles	15,700
Chicago	15,700
Brooklyn borough	15,500
Northeast Dallas	14,000

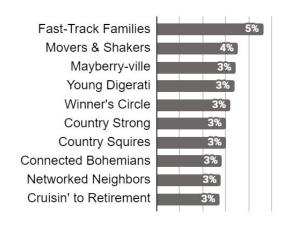
USA Market

US Visitation To British Columbia By PRIZM Segment & EQ Type

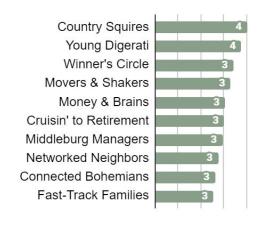
2020 US Visitors by PRIZM



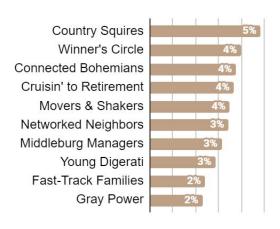
2021 US Visitors by PRIZM



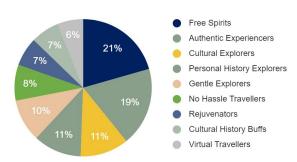
2022 US Visitors by PRIZM



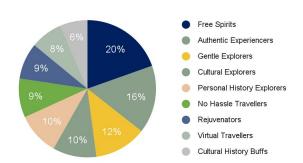
2022 US Visitors by PRIZM



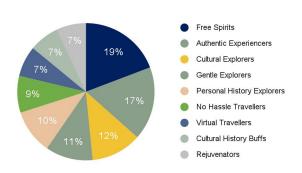
2020 US Visitors by EQ



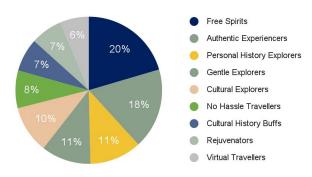
2021 US Visitors by EQ



2022 US Visitors by EQ



2022 US Visitors by EQ

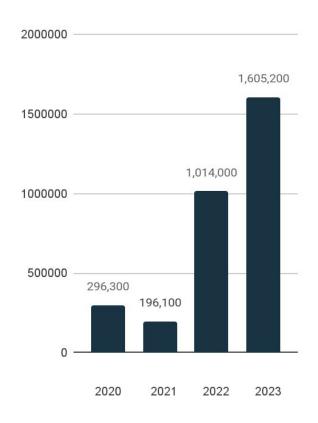




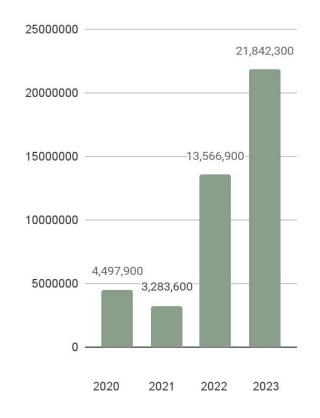
International Visitation

International Trips and Nights To British Columbia By Year

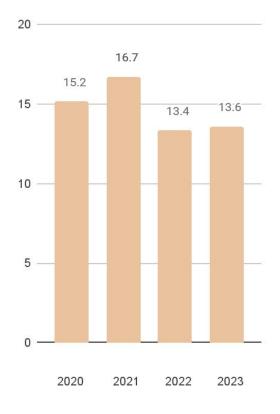
Number of International Trips to BC



Number of International Nights to BC



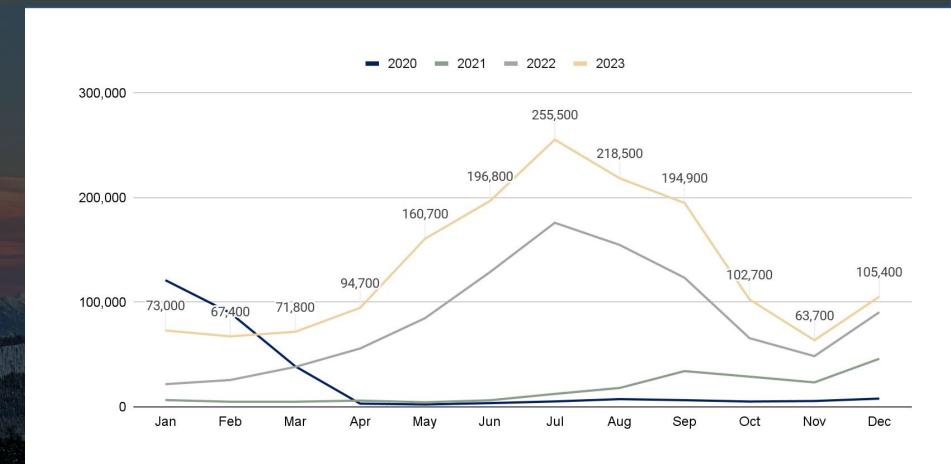
Average Length of Stay in BC



International Trips

International Trips Travelling To British Columbia By Month

- October 2023 saw a
 256% increase
 compared to 2021, a
 56% increase compared to 2022
- November 2023 saw a
 172% increase
 compared to 2021, a
 31% increase compared to 2022
- December 2023 saw a
 129% increase
 compared to 2021, a
 16% increase compared to 2022

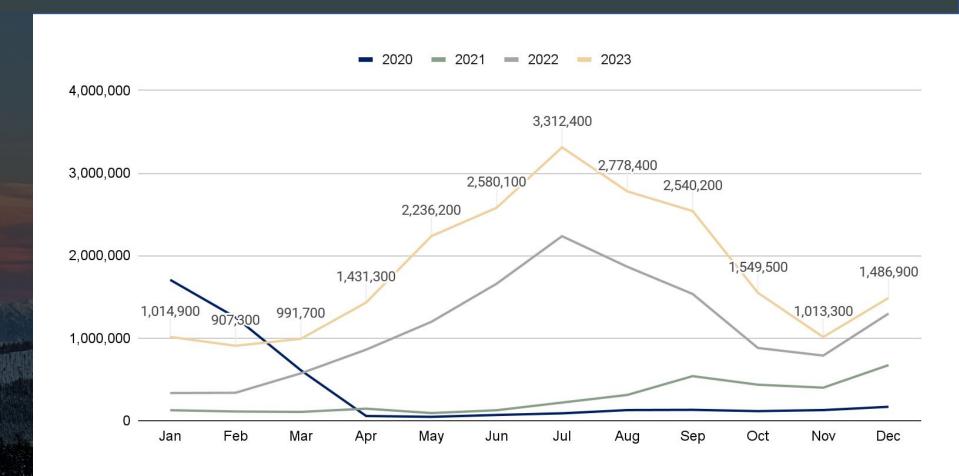


Note: "Trips" Are defined as the count of traveller trips which involved spending one or more nights over the time period as part of a continuous visit to the destination.

International Nights

International Nights In British Columbia By Month

- October 2023 saw a
 256% increase compared to 2021, a 76% increase compared to 2022
- November 2023 saw a
 156% increase compared to 2021, a 28% increase compared to 2022
- December 2023 saw a
 121% increase compared to 2021, a 15% increase compared to 2022

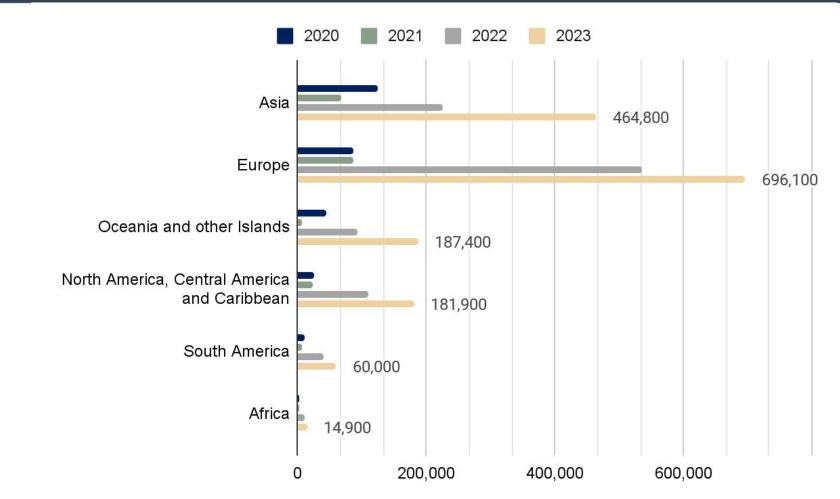


Note: "Nights" Is defined as the count of unique nights a domestic visitor was observed in the destination over the time period (between 6:00pm-8:00am the following day)

Yearly International Trips by Region

British Columbia

- Asia saw an increase of 106% in 2023 compared to 2022
- Europe saw an increase of 30% in 2023 compared to 2022
- Oceania and other Islands saw an increase of 100% in 2023 compared to 2022
- North, Central America and Caribbean saw an increase of 67% in 2023 compared to 2022
- South America saw an increase of 49% in 2023 compared to 2022
- Africa saw an increase of 49% in 2023 compared to 2022



Note: "Trips" Are defined as the count of traveller trips which involved spending one or more nights over the time period as part of a continuous visit to the destination

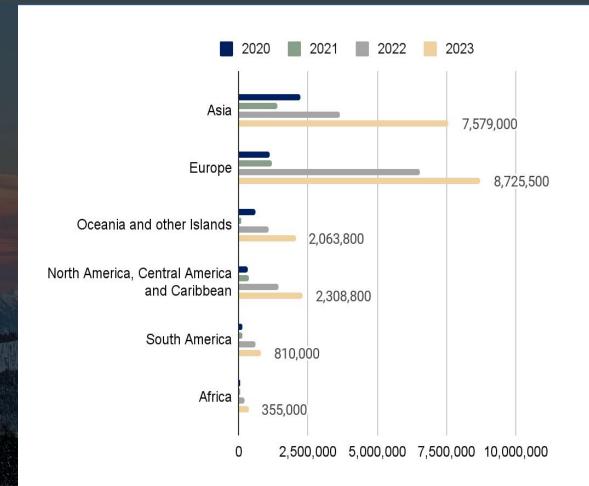
2023 Visitor Highlights

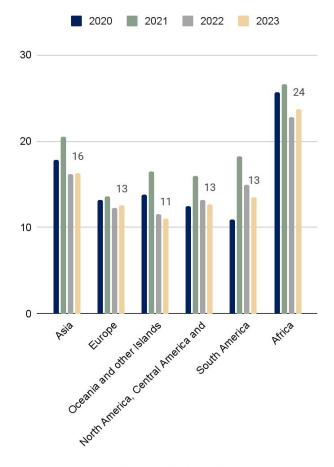
bcrts

Yearly International Nights by Region

British Columbia

- Asia saw an increase of 108% in 2023 compared to 2022
- Europe saw an increase of 33% in 2023 compared to 2022
- Oceania and other Islands saw an increase of 90% in 2023 compared to 2022
- North, Central America and Caribbean saw an increase of 60% in 2023 compared to 2022
- South America saw an decrease of 34% in 2023 compared to 2022
- Africa saw an increase of 56% in 2023 compared to 2022





Average Nights by Trip

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